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Exam : HP2-H26

**Title : Selling HP Client
Virtualization Solutions**

Version : Demo

1.What term is used for an environment in which the user's computer desktop is stored and provided on a central network server?

- A. Citrix Desktop server (CDS)
- B. VMware Computing Imaging Environment (VCIE)
- C. Virtual Desktop Infrastructure (VDI)
- D. Virtual Machine Technology (VMT)

Answer: C

2.Currently, what is one of the most important concerns affecting customers with call centers?

- A. delivery of powerful applications to more people on the same grid
- B. capture and validation of data at the point of care
- C. unified communication
- D. adherence to government regulations

Answer: C

3.How can a client virtualization solution reduce the occurrence of unused software licenses in a network environment?

- A. It allows users to share individual software licenses over the network.
- B. It allows IT to obtain mass software licenses for the standard image to save on individual licensing needs.
- C. It allows IT to manage and control software installed on each separate client image so that each user has only the required software.
- D. It reduces the need for individual users to access specific applications because they can use the functionality of community software on the server.

Answer: C

4.What is a typical sales cycle for a customer transitioning to a client virtualization solution?

- A. seven to ten days
- B. three to six weeks
- C. six to eighteen weeks
- D. six to eighteen months

Answer: B

5.Your customer is looking for a remote computing solution to access different client virtualization environments.

What type of product would you recommend?

- A. an upgraded operating system
- B. HP Zero Series Thin Clients
- C. HP Flexible Thin Clients
- D. HP Thin Client Kiosks

Answer: B