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Exam : HP2-W102

Title : Selling HP ArcSight Security Solutions

Version : DEMO

1. HOTSPOT

Match each HP Enterprise Security Product With its primary function.

HP ArcSight	
HP TippingPoint	
HP Fortify	
HP ArcSight	Network Security Application Security Security Intelligence
HP TippingPoint	Network Security Application Security Security Intelligence
HP Fortify	Network Security Application Security Security Intelligence

Answer:

HP ArcSight	Network Security Application Security Security Intelligence
HP TippingPoint	Network Security Application Security Security Intelligence
HP Fortify	Network Security Application Security Security Intelligence

2. When selling HP Arc Sight, what is a good profile of prospects to look for?

- A. needs a Single Sign-on corporate solution
- B. an organization that needs outsourcing applications
- C. has a high threat profile and low tolerance for breaches
- D. needs network-perimeter data packets' inspection

Answer: C

3. HOTSPOT

Match the HP Arc Sight SIEM options with the features they provide.

Risk Insight	
Reputation	
Security Monitor	
ThreatDetector	

F Risk Insight	
F Reputation	an add-on to ArcSight ESM that maps key business indicators to IT assets and security events an activity-profiling engine that finds relationships that aren't readily apparent to the human eye a subscription-based intelligence service that broadens the view of potential threats' scoring and prioritizing
S Security	
I Monitor	an add-on to ArcSight ESM that maps key business indicators to IT assets and security events an activity-profiling engine that finds relationships that aren't readily apparent to the human eye a subscription-based intelligence service that broadens the view of potential threats' scoring and prioritizing
T ThreatDetector	an add-on to ArcSight ESM that maps key business indicators to IT assets and security events an activity-profiling engine that finds relationships that aren't readily apparent to the human eye a subscription-based intelligence service that broadens the view of potential threats' scoring and prioritizing

Answer:

Risk Insight	
Reputation	an add-on to ArcSight ESM that maps key business indicators to IT assets and security events an activity-profiling engine that finds relationships that aren't readily apparent to the human eye a subscription-based intelligence service that broadens the view of potential threats' scoring and prioritizing
Security Monitor	an add-on to ArcSight ESM that maps key business indicators to IT assets and security events an activity-profiling engine that finds relationships that aren't readily apparent to the human eye a subscription-based intelligence service that broadens the view of potential threats' scoring and prioritizing
ThreatDetector	an add-on to ArcSight ESM that maps key business indicators to IT assets and security events an activity-profiling engine that finds relationships that aren't readily apparent to the human eye a subscription-based intelligence service that broadens the view of potential threats' scoring and prioritizing

4. Where are HP Arc Sight products ranked in the SIEM Gartner Magic Quadrant?

- A. HP Arc Sight has been in the Challengers Quadrant for 10 years in a row.
- B. HP Arc Sight appears for the first time in the SIEM MQ in 2012.
- C. HP Arc Sight was upgraded from Challengers to Leaders in 2012. 9
- D. HP Arc Sight has been in the Leaders Quadrant since 2005.

Answer: D

Explanation: <http://h30499.www3.hp.com/t5/HP-Security-Products-Blog/Gartner-report-2013-quotArcSig ht-should-be-on-the-list-of-every/ba-p/5942881>

5.Which HP ESP pillar's solution detects and blocks attacks through the network"?

- A. HP Arc Sight
- B. HP Atalla
- C. HP Fortify
- D. HP Tipping Point

Answer: C

Explanation:<http://www.hpenterprisesecurity.com/collateral/datasheet/hpes-fortify-runtimedatasheet.pdf>
(page 2. Fortify runtime features)